

Empowering businesses for optimal data solutions

Introducing the new, innovative Exertis Enterprise DRiVE Partner Programme



At Exertis, we're always looking for new ways to revolutionise data solutions for businesses. That's why we're unveiling our new, ground-breaking DRiVE Partner Programme. With this new opportunity, we're giving our partners the chance to get empowered by providing access to cutting-edge technologies and expert resources – ultimately optimising data storage and management solutions.

The benefits

Through the new DRiVE Partner Programme, our partners can tap into a diverse range of vendors and suppliers, ensuring they receive tailor-made solutions that meet their specific requirements. And participants will have access to training resources and workshops, equipping them with in-depth knowledge of the latest technology that can help them stay ahead of the curve.

One of the core components of the programme involves fostering a comprehensive understanding of Solid State Drives (SSDs) and Hard Disk Drives (HDDs). At Exertis Enterprise, we recognise the critical role these storage technologies play in shaping data performance. With our expert guidance, our partners will be able to make informed decisions on selecting the right storage solution for their business, optimising efficiency and cost-effectiveness.

How DRiVE can help

Within the DRiVE Partner Programme, we offer our partners a wealth of exciting and helpful benefits that help to boost performance. For example, our unique 12-month advanced replacement warranty on all HDDs and SSDs allows partners to also get a brand-new replacement drive sent to them before they've even returned the faulty one. And we have pre-qualification samples on request for new drives and technologies for testing. We'll even help our partners benchmark each HDD with key performance statistics. On top of all this, the DRiVE Partner Programme unlocks a balanced, educated guide for our partners on the future of drives, helping them to plan their next move.

Other features of the DRiVE partner programme include engineering consultancy, firmware control, integration, up to date information on product releases and EOL, and reliable technical support. We'll even work with suppliers and vendors to make sure our partners get their product at the right price, when they need it. As an authorised distributor in EMEA, we ship HDD and SSD drives to over twenty five countries throughout Europe.

Vendor collaboration

The DRiVE Partner Programme emphasises collaboration with industry-leading vendors, including the likes of [Seagate](#), [Kioxia](#), [Micron](#), [Toshiba](#), [Solidigm](#) and [Western Digital](#). This collaborative approach ensures that DRiVE partners can benefit from access to a wide range of top-tier products and services. These strong partnerships with our vendors allow us at Exertis Enterprise to strengthen our commitment to delivering unmatched data solutions in an ever-evolving tech landscape.

How to enrol

Eager to explore the DRiVE Partner Programme's benefits? Simply register through the official Exertis Enterprise website and follow the instructions for a user-friendly enrolment process. Once onboard, partners can expect a rich, exciting, and beneficial journey towards data-driven excellence.

As data continues to drive business landscapes, the DRiVE Partner Programme exists to create a beacon of innovation and efficiency for our partners. By enabling businesses to harness the power of cutting-edge storage technologies, we at Exertis Enterprise are doing our bit to pave the way for a future where data solutions can be both robust and sustainable for all.

Sign up for free

Contact our specialist team at drive@exertisenterprise.com

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